

# INGRID SANDERS

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## OPERATIONS MANAGEMENT – ORGANIZATIONAL INFRASTRUCTURE – INTERNAL EFFECTIVENESS

Trusted business advisor, forward-thinking strategist and results-driven manager with multidimensional perspective and insight on building and sustaining highly efficient, top-performing operations.

Entrusted by senior management to drive transformative business solutions and collaborate with diverse teams to streamline operating costs, increase productivity and achieve competitive advantage.

Proven success in influencing key decision makers including CEO and board of directors to make structural changes and operational investments that maximize profitability and market success.

### CORE LEADERSHIP EXPERTISE

**Strategic Planning & Direction – Technology Integration – Corporate Audits – Business Optimization  
Risk Management – Cost Reduction & Avoidance – Contract Negotiations – Quality Assurance & Processes  
Regulatory & Compliance – Management Reporting – Board Relations – Resource Allocation – Logistics  
Conflict Resolution – Customer & Vendor Relationships – Change Management – Project Management**

### DOUBLE & TRIPLE-DIGIT OPERATIONAL WINS

- ✓ **Accelerated financial audit completion cycle 300%** by steering corporate compliance, business reporting and legal support activities through structured, efficient process
- ✓ **Improved daily productivity 30+%** by driving digitalization process for land staking activities
- ✓ Led negotiations and **secured favorable settlement in just 90 days** by revitalizing 5-year old legal case
- ✓ **Generated 90% improvement in organizational health** by establishing standard internal processes

**INFLUENCING CHANGE & TRANSFORMING OPERATIONS: I AM AN EXPERT AT BUILDING ALLIANCES THAT  
CREATE COHESIVENESS, ENCOURAGE COLLABORATION & GENERATE EFFICIENCIES IN ANY BUSINESS ENVIRONMENT**

- Creating order out of chaos
- Taking Charge
- Empowering Success

SPECIALIZED MANUFACTURING CORPORATION (2009 – present)  
**MANAGEMENT CONSULTANT / BUSINESS OPERATIONS MANAGER**

*Initially joined startup company in newly created role—quickly gained expanded management responsibilities, became trusted advisor and business strategist, architecting changes for stability and market growth.*

Played pivotal role in transforming company from “shoe-box” operations to highly visible, efficient and structured organization. Interfaced extensively with CEO, executive team and board of directors. Reported directly to CEO.

- ▶ **Tactical Planning & Direction:** Masterminded with company officer to determine viable strategies for long-term business goals, market positioning and pre-launch, prototype production.
- ▶ **Boardroom Contributions:** Selected as secretary, advisor and company administrator—recommended process and efficiency improvement initiatives and executed several shutdown efforts.
- ▶ **Regulatory Compliance:** Commenced lightweight quality assurance processes and managed laser safety and regulatory compliance activities.