

DENISE ALLEN
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CAREER BIOGRAPHY

Denise Allen brings a wealth of knowledge and expertise to the field of global outsourcing services. For the past six years, she has worked with Fortune 500 companies like Nike and ABN AMRO where she efficiently met unique organizational and technological constraints to produce significant achievements in cost reduction, service delivery and internal process improvement.

Currently as one of the Senior Consultants for the Global Advisory Services, Denise is responsible for leading program management and project planning initiatives for growing companies seeking to secure outsourcing contracts in the global marketplace. She interfaces directly with senior management and C-level executives to strategize and devise effective measures including contract negotiation, agreement structuring, and operational level agreements for long-term ROI maximization.

Prior to joining LECG, Denise spent five years with Verizon Business where she quickly advanced through increasingly challenging roles in project / program management, and outsourcing services. As the Governance Program Manager, she assumed leadership for a newly-created Program Management Organization and mobilized vital resources to provide high-level service delivery, profitable vendor agreements and continuous process improvement for a \$700 million global outsourcing contract. Additionally, she formulated the strategy and oversaw implementation of the Project Office, which provided executive support and supervision of 100 Project Managers and over 300 project team members.

She served as the Senior Project Manager for a Reeboks project where she helped orchestrate the strategy development and implementation of over 10,000 digital station sets at the firm's world headquarters. Effectively managing a team of 75 and multiple vendors, she completed full system integration in less than nine months and the project's success achieved \$50 million savings in telecommunication costs for the company.

Earlier in the company, she was the key architect in transforming English Petroleum's fragmented, heavily layered procurement process into a centralized department with trained, qualified personnel to adequately handle the telecommunication and IT services for 65 global locations. These efforts generated \$7.5 million in cost savings in the first year.

Denise commenced her management career as a junior consultant for USAID and the United States Embassy where she conducted in-country research analysis and recommended and instituted program reporting improvements. Before completing her undergraduate degree, she founded, managed and later sold Translation Services, an IT consulting and interpretation / translation services company.

Denise has extensive international travel and business experience which took her to various countries in Africa, Europe and South America. She has excellent command of foreign languages and is fluent in translating Spanish, Portuguese and French. Her translating experience includes providing language-services as a Senior Interpreter for the Eleventh Circuit United States District Court of Appeals and Home Land Security.

She holds a Bachelor's degree in International Studies from Columbia University and a Master in Business Administration (MBA) from Harvard University School of Business. She holds certifications in Project Management Professional (PMP) and IT Service Management (ITIL).