

EXECUTIVE CAREER BIOGRAPHY

Leading Large-Scale Technology & Cybersecurity Transformations – Enhancing Operational & Revenue Performance

Meet Aaron Kingsman, a visionary leader with 20-plus years of experience, driving business growth and operational excellence through transformational technology solutions. His blend of passion, strategic thinking, and business acumen turns complex challenges into innovation opportunities.

Aaron is a highly sought-after technology leader and trusted advisor on enterprise-wide transformations and cybersecurity programs. In every role, from healthcare to the nonprofit industry, he has crafted business and technology initiatives that strengthen business efficiency, security and continuity. He successfully demonstrates that with the right leadership approach, emerging technology is not just a tool, but a catalyst for change.

SELECTED LEADERSHIP ACCOMPLISHMENTS

- **Harnessed enterprise-wide IT transformation and instituted a robust cybersecurity program** that delivered \$5M in hardware cost savings, and pared down hardware footprint by 90% (*Smith Western Law Center*)
- **Pioneered comprehensive cloud migration and technology overhaul project** that cut millions of dollars in hardware costs and amplified operating effectiveness (*Maryland Department of Learning and Education*).
- **Governed first-of-its-kind initiatives that shrunk operating costs** by more than \$100M over five years, aggressively reduced critical incidents and bolstering customer experience (*McKinney Corporation*)

As the Chief Information Officer (CIO) of Smith Western Law Center, Aaron devised a unified data strategy aligning technology with organizational goals and has executed several critical initiatives to date. He spearheaded a comprehensive IT transformation, eliminating \$5M in hardware costs and reducing the onsite hardware footprint by over 90%. He modernized legacy applications, forged strategic partnerships, and implemented a new operating model for sustainable growth. In addition, he established a robust cybersecurity program that decreased organizational risk and raised its visibility.

Previously, as the Chief Information Security Officer and Chief Technology Officer at the Maryland Department of Learning and Education, his cloud migration project trimmed \$7M in hardware costs and fortified disaster recovery infrastructure. Under his leadership, the department advanced its Cybersecurity Maturity Model Certification to Level 3, integrated cutting-edge security practices, and streamlined IT governance. His forward-focused initiatives remodeled the IT ecosystem, saving the organization millions in operating costs and significantly elevating its customer experience.

At McKinney Corporation., Aaron started as an engineer and quickly rose through the ranks becoming the Director and Solutions Architect, a go-to leader for innovative solutions. His leadership efforts added \$85M to the bottom line over five years, achieved 10X reduction in critical incidents and further slashed outages. With a vision for the future, he charted a strategic architectural roadmap that refined IT operations, improved customer service delivery, and seamlessly integrated cloud, mobility, and security solutions.

Aaron's early career included roles as Software Analyst, Software Engineer, and Senior Software Engineer at various technology companies.

Aaron holds several industry certifications including Certified Information Systems Security Professional, Certified Agile Service Manager and ITIL Foundation. Arun earned a Bachelor of Arts in computer science from Yale University and an executive MBA from Harvard Business School.

